

តំពខ់ដៃស្វយ័ត្យភូទព្រះសីមានុ(ភសស)

SIHANOUKVILLE AUTONOMOUS PORT(PAS)



























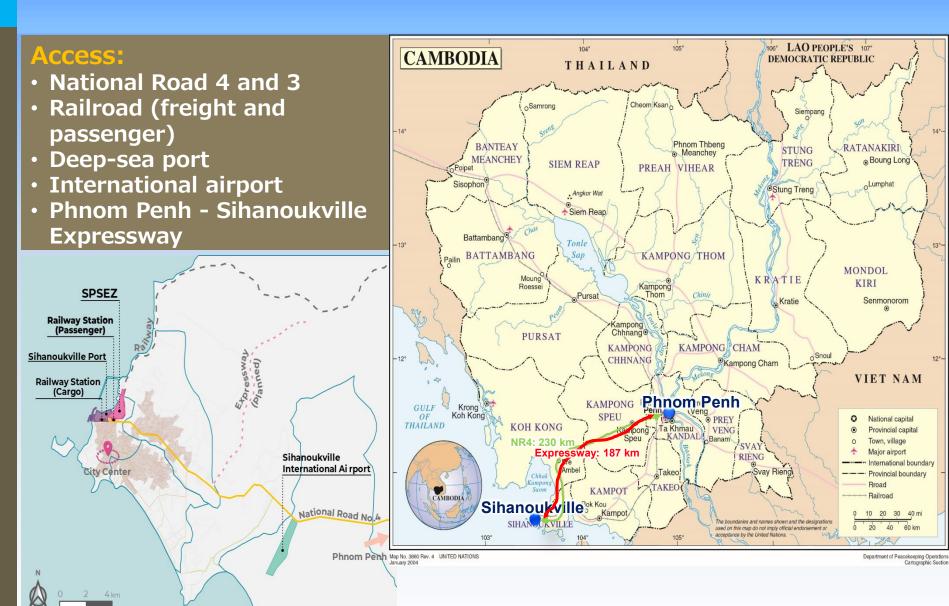




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Location and Access of PAS/SPSEZ



New Container Terminal Development up to 2030



New Container Terminal Development up to 2030 (Cont'd)

Project of Terminal Renovation and New Container Terminal (Length 1,833m = 2,637,000 TEUs/year)

Nº	Projects	Operation Year	Capabilities and Benefits
1	Previous projects and facilities	Up to 2024	 Port capacity of 550,000 TEUs/year But the number of containers throughput in 2023 was 800,000 TEUs (beyond the port capacity) Two Harbor Mobile Cranes and Dredging to 11.5m, increase capacity 200,000TEUs Modification 253m, increase capacity of 250,000TEUs
2	Modification of 253m GC into 653m CT (1,000,000TEUs/yr)	September 2024	 Port capacity increases 1,000,000TEUs/year Allow ship with draft of 10.5m to berth (approximately 44.28% in Asia region) The Ocean freight cost is still more expensive neighboring countries in the region.
3	New Container Terminal-Phase1,	2027	 Port capacity increases 1,450,000TEUs/year Allow 93% of vessels in the Asia-Pacific region to accommodate.

- Increase competitiveness.

Increase competitiveness.

Increase competitiveness.

countries

obstacle)

Port capacity increases 2,020,000TEUs/year

other ports (no vessel draft obstacle)

Reducing the freight cost and lead time

- Port capacity increases 2,637,000TEUs/year

Reducing the freight cost and lead time

length 350m, water

depth -14.5m

New Container

length 400m,

New Container

depth -17.5m

Terminal-Phase 3, length 430m, water

(617,000TEUs/yr)

Terminal-Phase 2,

water depth -16.5m

2029

2030

- Reduce the Ocean freight cost (look like PAS relocates to Phnom Penh)

- Allow vessels to and from the Indo-Pacific Ocean to berth without transit at

- The ocean freight cost is similar to container ports in neighboring and regional

Allow vessels worldwide to berth without transit at other ports (no vessel draft

Sihanoukville Port Special Economic Zone (SPSEZ)

- Sihanoukville Port Special Economic Zone (SPSEZ) was developed in 2009 and has been operating since 2012 with a total area of 632,102 m², out of which 91,125 m² are available for lease.
- Sihanoukville Autonomous Port (PAS) is in charge of Management and Operation.



Sihanoukville Port Special Economic Zone (SPSEZ) (Cont'd)

CHAIRMAN & CEO'S MESSAGE

Globalization and supply chain in port sector have been in dispensable for the last decade and the increasing of ship size and cargo demand are remarkably changed. Sihanoukville Autonomous Port (PAS) enjoys an average of 12.29% container throughput and the highest growth of 29.38% in 2024.



To modernize and harmonize the operation, PAS will be ready to handle around 1,450,000 TEUs/year by 2027 and will be in a position to allow direct calls from North America and EU by 2030 with competitive advantages in the region.

These Sustainable Port Development and Planning will attract more port users, more Foreign Direct Investment (FDI) to Sihanoukville Port Special Economic Zone (SPSEZ) which increase leased area of 57.87% and remaining 42.13% of the total land area in 2024.

We are delighted to welcome and invite prospective port users and investors to grasp the benefits from PAS/SPSEZ which operates under Free Port Concept and serves as business cluster or/and Logistics Hub in ASEAN for Cambodia.

My best regards, LOU KIM CHHUN Chairman & CEO of PAS.

ដែលការអតិចខ្លាស់គំពល់ដែស្វយ័គអ្រុលព្រះសីមាលុ ជល់ស្តាំ ២០៣០ SIHANOUKVILLE AUTONOMOUS PORT DEVELOPMENT PROJECT UP TO 2030

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SIHANOUKVILLE PORT SPECIAL ECONOMIC ZONE (SPSEZ)



Development Project up to 2030: The modification of Terminal 653m and New Container Terminal 1,180m (Total Quay Length 1,833m = 2,637,000 TEUs/year)



NO	NAME OF PROJECTS	OPERATION YEAR	CAPABILITIES AND BENEFITS
1	Previous projects and facilities (Modification & Dredging)	Up to 2024	Port capacity 550,000TEUs/year but the number of containers throughput in 2023 was 800,000 TEUs (beyond port capacity). O2 Harbor Mobile Crane and Dredging to 11.5m increase capacity 200,000TEUs Modification 253m increase capacity 250,000TEUs
2	The modification of 253m General Cargo into 653m Container Terminal (1,000,000TEUs/y)	September 2024	Port capacity increases 1,000,000TEUs/year Allow ship with draft of 10.4m to berth (approximately 44.28% in Asia region). The Ocean freight cost is still more expensive than neighboring countries in the region.
3	New Container Terminal-Phase I, length 350m, water depth -14.5m (450,000TEUs/y)	2027	Port capacity increases 1,450,000TEUs/year Allow 93% of vessels in the Asia-Pacific region to accommodate. Reduce the Ocean freight cost (look like Sihanoukville Autonomous Port relocates to Phnom Penh) Increase competitiveness.
4	New Container Terminal-Phase 2, length 400m, water depth -16.5m (570,000TEUs/y)	2029	Port capacity increases 2,020,000TEUs/year Allow vessels to and from the Indo-Pacific Ocean to berth without transit at other ports (no vessel draft obstacle). The ocean freight cost is similar to container ports in neighboring and regional countries. Reducing the freight cost and lead time. Increase competitiveness.
5	New Container Terminal-Phase 3, length 430m, water depth -17.5m	2030	Port capacity increases 2,637,000TEUs/year Allow vessels worldwide to berth without transit at other ports (no vessel draft obstacle). Reducing the freight cost and lead time. Increase competitiveness.

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	GENERAL LAYOUT PLAN AND LAND USE (1	TOTAL AREA	= 632,101M ²) A	UGUST 2024
1	SEZ Center-One Stop Service (Building Area = 6.	30m²)	= 3,425m ²	= 0.54%
2	Container Freight Station - (CFS) (Building Area = 2,19	lm²)	= 16,785m ²	= 2.66%
3	Rental Factory (Building Area = 2,714m²), Available: (1,575m² &	1,139m²)	$= 5,873m^2$	= 0.93%
4	Land for Cooling Warehouse (Proposal)		$= 8,688m^2$	= 1.37%
5	Empty Container Yard		- 50,174m ²	- 7.94%
6	Leasable Area		= 53,410m ²	= 8.45%
7	AEON MALL (CAMBODIA) LOGI PLUS CO., LTD.	(Investment)	$= 30,000 \text{m}^2$	= 4.75%
8	Leasable Area (8-A = 40,800m ²) + (8-B = 34,200m ²)		$= 75,000 \text{m}^2$	= 11.86%
9	OJITEX HARTA PACKAGING (SIHANOUKVILLE) LIMITED.	(Investment)	= 30,000m ²	= 4.75%
10	HUALE STELL (CAMBODIA) CO., LTD.	(Investment)	= 75,600m ²	= 11.96%
11	HUALE STELL (CAMBODIA) CO., LTD.	(Investment)	- 88,000m ²	= 13.92%
12	Leasable Area $(12-A = 12,605m^2) + (12-B = 13,101m^2)$		= 25,706m ²	= 4.07%
13	Container Freight Station (CFS)-(Grant) - (Building Area	$= 2,100m^2$	$= 13,147m^2$	= 2.08%

 $= 23.604m^2$

= 132,690m²

- 20.99%

= 42.13%

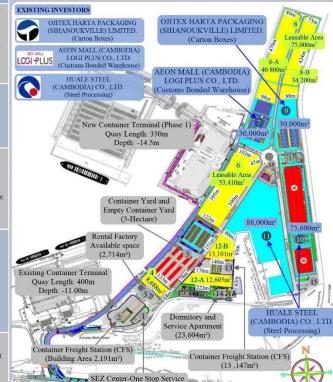
TOTAL LEASABLE AREA (4+6+7+8+9+10+11+12A+12B) = $386,404m^2$ = 100%LEASED AREA (7+9+10+11) = $223,600m^2$ = 57.87%

SIHANOUKVILLE PORT SPECIAL ECONOMIC ZONE (SPSEZ) TOTAL LAND TITLE DEED = 632,102m²

Dormitory and Service Apartment

Facility, Utility, Infrastructure and Public Area

REMAINING AREA FOR LEASE (4+6+8+12A+12B)



(Building Area 630m²)

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SIHANOUKVILLE PORT SPECIAL ECONOMIC ZONE (SPSEZ)

THREE COMPANIES ARE OPERATING IN SPSEZ

OJITEX HARTA PACKAGING (SIHANOUKVILLE) LIMITED. (30,000m²)

AEON MALL (CAMBODIA) LOGI PLUS CO., LTD. (30,000m²)



HUALE STEEL (CAMBODIA) CO., LTD. (75,600m²)

HUALE STEEL (CAMBODIA) CO., LTD. (88,000m²)



SPSEZ ADMINISTRATION

SPSEZ FACILITIES

MAIN GATES

- 24 hours Operation



SERVICE APARTMENT

- DETACHED HOUSE (4 Buildings)
- TERRACE HOUSE (16 Units)



DORMITORY

- Rental Office

- Two buildings (92 rooms)
- Accommodation (6 persons)



RENTAL FACTORY AND CONTAINER FREIGHT STATION

➤ RENTAL FACTORY (Building Area: 2,700m²)

- Available space : 1.575m² - Available space : 1.125m² - Floor load capacity : 2ton/m²



- ➤ CONTAINER FREIGHT STATION 1 (Building Area: 2,191m²)
 - Warehouse : 2191m²
 - Office space included



➤ CONTAINER FREIGHT STATION 2 (Building Area: 2,100m²)

- Warehouse : 1,932m² - Office space : 168m²



1) SERVICE TO BE PROVIDED BY SPSEZ

- Land Lease
- Service Apartment And Domitory
- Rental Factory
- Container Freight Station (CFS)
- **Utilities Supply**
- Waste Water Treatment
- Rental Office
- Security & Others

2 EXPECTED BUSINESS

- Logistics, Manufacturing Factory, Digital Services.
- 3 POTENTIAL BENEFITS FOR INVESTORS



COST.

(A)





OF

PRICE.

ADVANTAGE CUSTOMERS EXPECTATION COMPETITIVE AND LOW LEASE BEYOND.



NO NATURAL DISASTER RISK.

(D)







4 INVESTMENT INCENTIVES

- Income tax (corporate income tax 20%) exemption for 3 to 9 years (depending on the sector and investment activity, from the time of earning its first income) and additional 6 years after the Income tax exemption period has expired: (a)- 25% for the first 2 years, (b)-50% next 2 years, (c)-75% last 2 years.
- Prepayment tax (1%) exemption (during income tax exemption from 3 to 9 years).
- Exemption on Customs Duty, Special Tax, and VAT for the import of Construction Material, Machinery, and Production Input.
- Export tax exemption (finished product).
- No VAT 10% on the long term land lease (for QIP company with 100% export).

Site Office: Terak Vithei Samdech Akka Moha Sena Padei Techo HUN SEN, Sangkat No.3, Preah Sihanouk City, Preah Sihanouk Province, Kingdom of Cambodia.

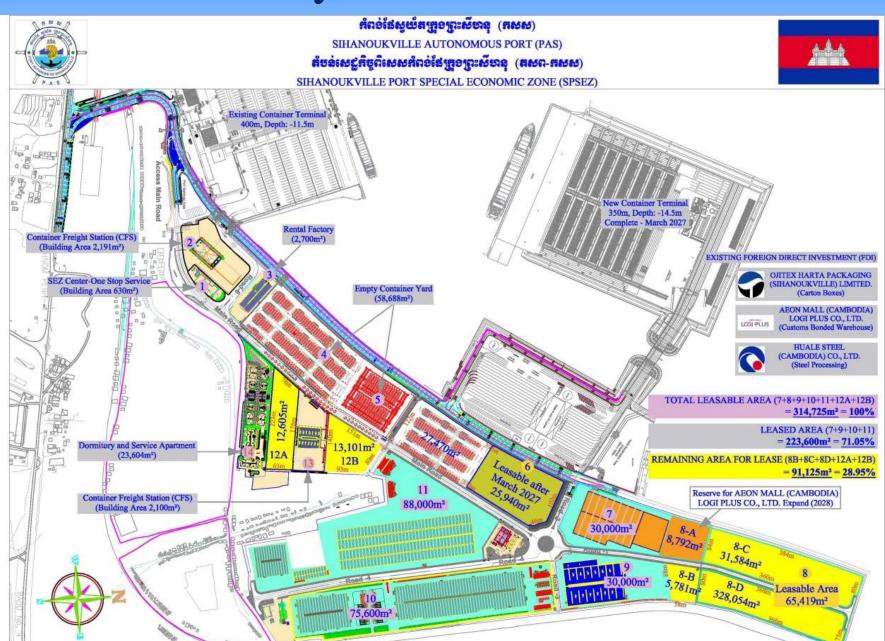
Contact:

E-mail: spsez@pas.gov.kh (Administration, Mr. Heng Sokh San) Website: www.pas.gov.kh





General Layout Plan and Land Use



Service Provided By SPSEZ

- Land Lease
- 2 Rental Factory/Container Freight Station (CFS)
- **3** Utility Supply
- **4** Rental Office
- Service Apartment and Dormitory
- **6** Waste Water Treatment
- Security
- **8**Others

SPSEZ Service and Charge

No	ltem	Cost	Remarks
1	Land lease fee	\$65/m²/50yrs (less than 1ha) and \$20.77/m²/10yrs (more than 10ha)	Varies depending on space and period
2	Rental factory	4.2 USD/m²/month	Floor area of 2,700m ² : 1,575m ² + 1125m ² , (Agreement is renewable by every 2 years). Excluding VAT 10%
3	Management service	1 USD/m²/year	Excluding VAT 10%
4	Electricity	0.158 USD/kWh	EDC tariff (+10 % Overhead cost: Voltage lose and maintenance)
5	Water supply	0.50 USD/m ³	-
6	Wastewater treatment	0.50 USD/m ³	Excluding VAT10% (80% of water supply)
7	Rental CFS	4.2 USD/m²/month	2,100m ² x 2 = $4,200$ m ² (01 available)
8	Rental Office	20 USD/m²/month	In SPSEZ Administration Department
		650 USD/month/unit	Terrace house (4 buildings, 16 units)
9	Service apartment	950 USD/month/building	Detached house (4 buildings, 4 units)
10	Dormitory	90 USD/month/room	Two buildings of 92 rooms (a room of 6 beds)
11	Waste disposal	-	Varies according to contents and Capacity (private or PAS)
12	2 Telecommunication	-	Depending on tariff of telecommunication company 11

Potential Benefits For Investors

Ideal location adjoining the Port Terminals.

Advantage of Competitive Low Prices.

Ready-built infrastructures.

No Natural Disaster Risks, flood, tsunami, earthquake...

Transportation support between PAS and SPSEZ.

Customers expectation and beyond.

Investment Incentives for QIP

- 1- Income Tax (Corporate Income Tax 20%) exemption for 3 to 9 years (based on sector and investment activity, and as of its first incomes generated), then followed by 6 years after the Income Tax exemption period has expired:
 - (a)- 25% for the first 2 years, (b)-50% for the next 2 years, and (c)-75% for the last 2 years of the total payable Income Tax.
- 2- Prepayment tax (1%) exemption(during income tax exemption from 3 to 9 years).
- 3- Exemption on Customs Duty, Special Tax, and VAT for the import of Construction Material, Machinery, and Production Input.
- 4- Export tax exemption(finished product).
- 5- No 10% VAT applied to long-term land leases (if obtain a QIP & 100% export).

Protection By Law on Investment

- Treat equitably to all investors
- No nationalization and expropriation
- No requirement of local equity participation
- No price control
- No restriction on foreign exchange

Infrastructures





Main Road

Wastewater Treatment Plant

- ✓ Water supply: \sim 1,500 m³/day
- ✓ Wastewater treatment capacity: 2,000 m³/day
- ✓ Power:
 - ➤ MV COMMERCIAL (GS) of 17MW (22KV) by direct transmission underground line to PAS and for SPSEZ (Reliable) plus additional 20MW the second line.
 - ➤ MV INDUSTRIAL (the City EDC) of 7MW (22KV) directly connects to SPSEZ (for backup)
 - Additional 5 Gen-sets of 5MW are available from PAS for back up
 - Private Gen-sets are recommended.

Facilities



SEZ Administation (One Stop Service)



Service Apartment



Container Freight Station (CFS)



Dormitory

Rental Factory (available, 2025)







Dimension of the Building:

- 2700m² (30m x 90m)
- Height of floor: same with the ground level
- Height of ceiling fan: 7.9m
- Height and width of main door:4.0mx5.1m (by two entrances)
- Floor load Capacity: 2 tons/m³

• Price:

• 4.2 USD/m²/month (excluding tax)

Container Freight Station (CFS)





CFS - 1 (available, 2025)

Dimension of the Building

- About 2,100m² (70m x 30m)
- Height of floor: 1.2m
- Height of ceiling: 2.6m (can be remodeled)
- Floor load Capacity: 2 tons/m³

Price

4.2 USD/m²/month (excluding tax)

CFS - 2 (Occupied)

Item	Size & Capacity
Site Area	$13,147 \text{ m}^2$
Building Floor area	$2,100 \text{ m}^2$
Floor Load Capacity	2 tons/m^3
High floor dock (Front)	H=1.2 m
Low floor dock (Rear)	H=0.0 m
Trailer dock (Front)	7
Truck berth (Rear)	6
Estimated capacity	21,000 tons

AEON MALL (Cambodia) Logi Plus

AEON MALL (Cambodia) Logi Plus

Site area: 3 Hectare

Opening year: August, 2023

Business Content:

- ① Operation of bonded Logistics Center and Provision of affiliated logistics services (Customs Clearance, Delivery, etc.)
- 2 Operation of E-Commerce online shopping platform and provision of other affiliated services.





Source: Aeon Mall (Cambodia) Logi Plus

Image of Logistics Center

Contacts

Site Office: Terak Vithei Samdech Akka Moha Sena Padei Techo HUN SEN, Sangkat No.3, Preah Sihanouk City, Preah Sihanouk Province, Kingdom of Cambodia.

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Thank You for your attention